



Kiewit

KIEWIT CENTRAL FLORIDA

SUBCONTRACTOR/SUPPLIER OUTREACH



DIVERSE SUBCONTRACTOR AND SUPPLIER OUTREACH EVENT

APRIL 30, 2024 • 4:00 P.M. EDT



AGENDA

- Welcome Remarks
- Kiewit Company Overview
- Kiewit in Florida
- Opportunities Overview
 - *Kiewit Infrastructure South Co.*
 - *Kiewit Water Facilities Florida*
- Next Steps
- Working with Kiewit
- Commitment to Inclusion



KIEWIT COMPANY OVERVIEW

KIEWIT CENTRAL FLORIDA
SUBCONTRACTOR/SUPPLIER OUTREACH

KIEWIT CORE VALUES



WE REGARD PEOPLE AS OUR MOST VALUED RESOURCE

- Safety
- Dignity and Respect
- Inclusion
- Collaboration

WE HONOR OUR COMMITMENTS

- Fairness
- Transparency
- Accountability
- Honesty

WE PURSUE QUALITY WITHOUT COMPROMISE

- Innovation
- Creativity
- Competition
- Continuous Improvement

WE INVEST WHERE WE WORK AND LIVE

- Sustainability
- Community Partnership
- Mentorship
- Responsibility

KIEWIT COMPANY OVERVIEW

- **\$17.1 BILLION EARNED REVENUE IN 2023**
 - 3rd largest Contractor in North America
- **FORTUNE 500 COMPANY FOR 20+ YEARS**
- **NEARLY 30 YEARS OF DESIGN-BUILD LEADERSHIP**
- **31,100 CRAFT AND STAFF EMPLOYEES**

➤ **FOUNDED IN 1884, KIEWIT OFFERS SERVICES IN A VARIETY OF MARKETS.**



KIEWIT OFFICE LOCATIONS AND MARKETS



BUILDING



INDUSTRIAL



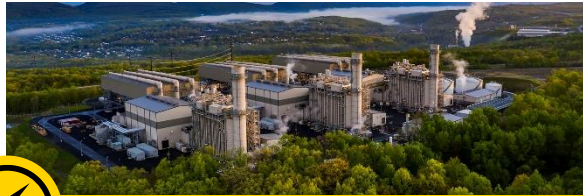
MARINES



MINING



OIL, GAS & CHEMICAL



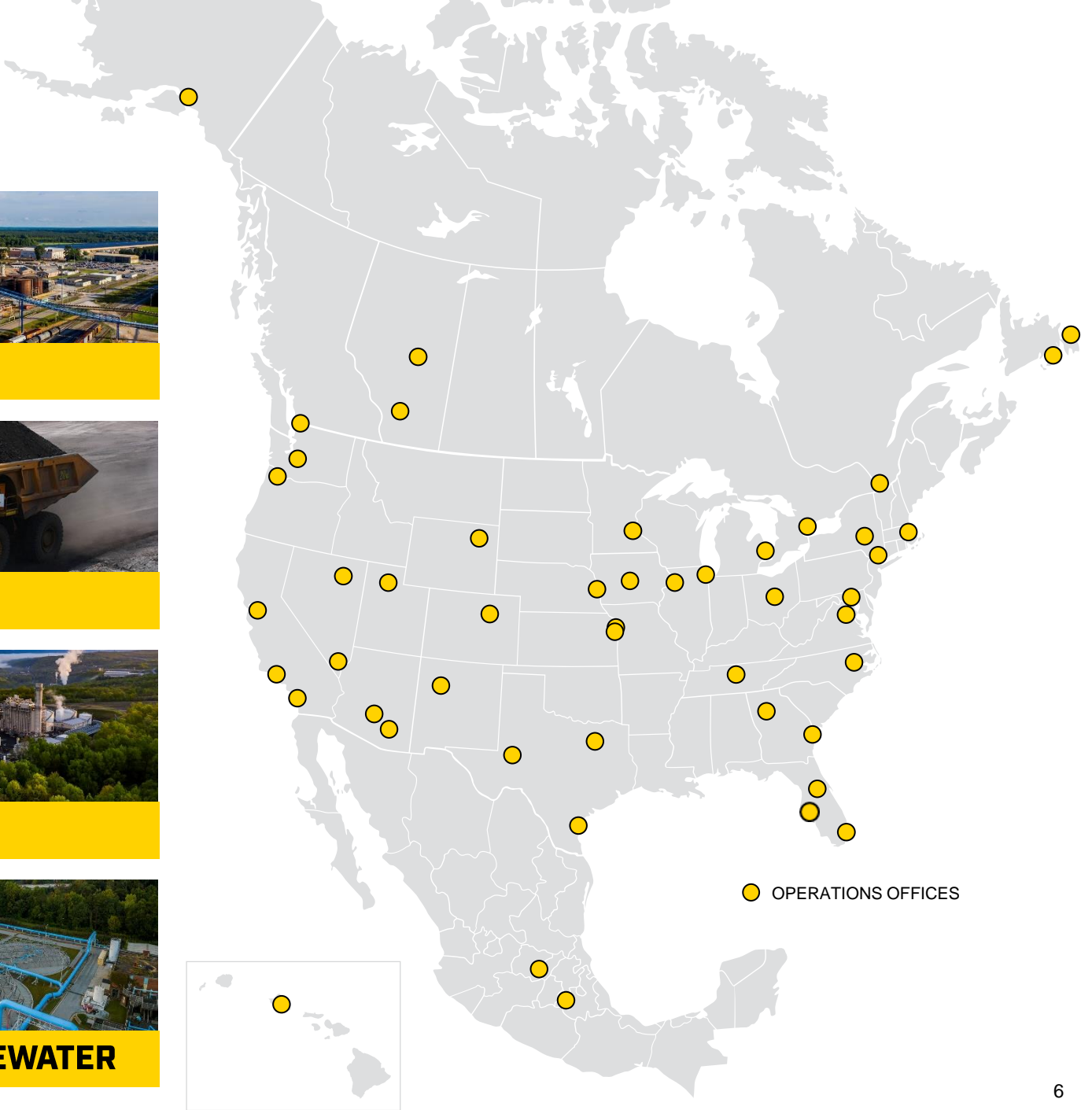
POWER



TRANSPORTATION

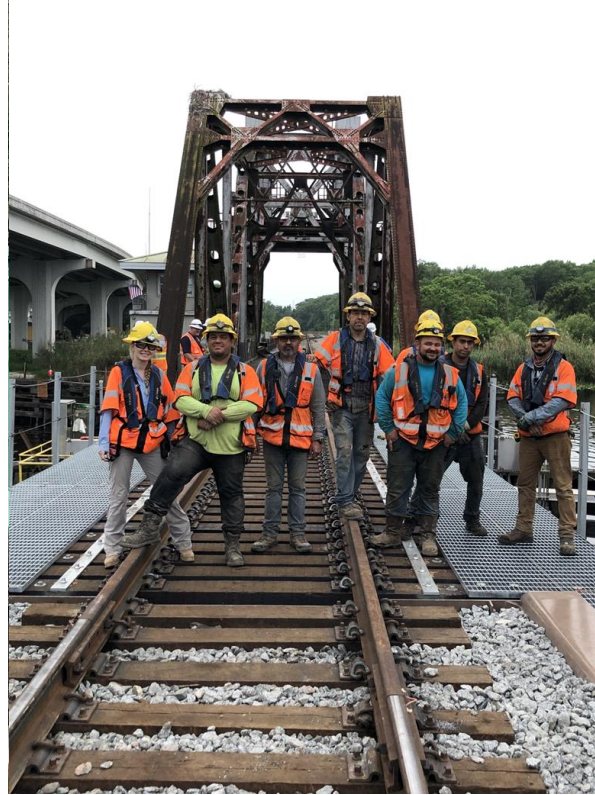


WATER / WASTEWATER



KIEWIT IN FLORIDA

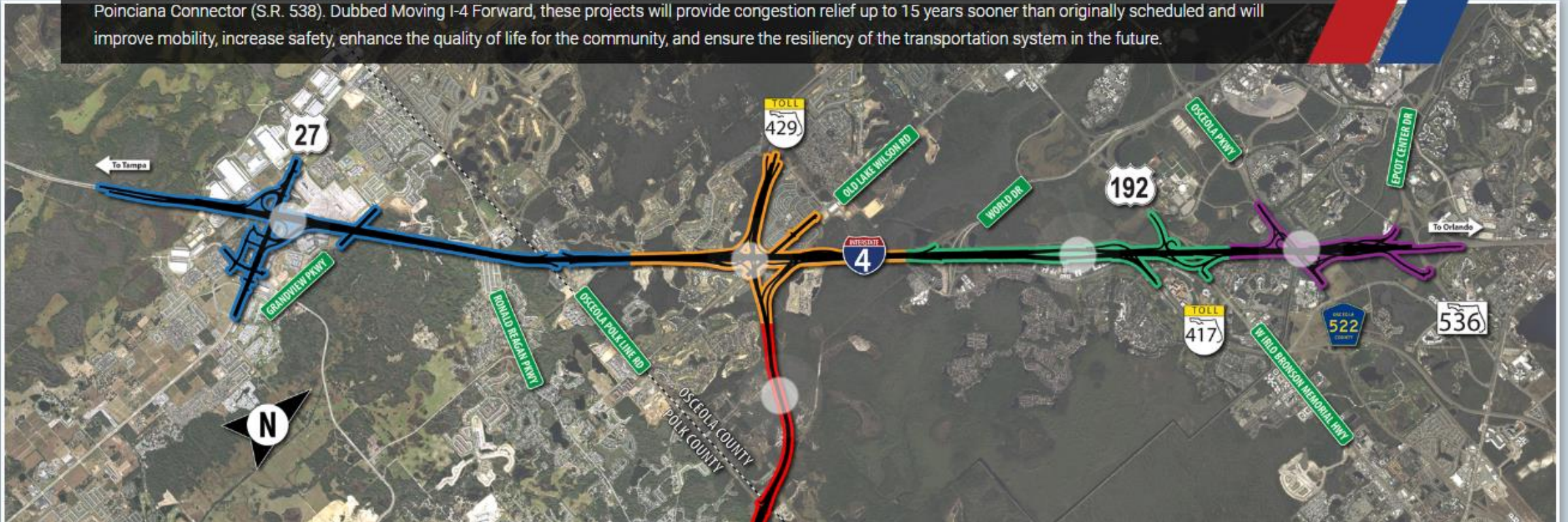
- Kiewit has been in Florida since 1988
- Since 2000, Kiewit has completed more than 300 projects in Florida
- In the last 10 years alone, we have done \$5B worth of work in Florida



MOVING FLORIDA FORWARD

Moving I-4 Forward: Improving the I-4 Corridor in Central Florida

Florida is experiencing unprecedented population growth and welcoming record-setting numbers of annual visitors. In response, the Florida Department of Transportation (FDOT) is actively working to address infrastructure needs statewide. As part of Governor DeSantis' Moving Florida Forward Infrastructure Initiative, a series of projects in Central Florida are being expedited along I-4 from west of U.S. 27 in Polk County to east of S.R. 536 in Orange County and to construct the new Poinciana Connector (S.R. 538). Dubbed Moving I-4 Forward, these projects will provide congestion relief up to 15 years sooner than originally scheduled and will improve mobility, increase safety, enhance the quality of life for the community, and ensure the resiliency of the transportation system in the future.





OPPORTUNITIES OVERVIEW

KIEWIT INFRASTRUCTURE SOUTH CO.

KIEWIT CENTRAL FLORIDA
SUBCONTRACTOR/SUPPLIER OUTREACH

KIEWIT INFRASTRUCTURE SOUTH CO

AWARDED PROJECTS

PROJECT	LOCATION	OWNER	KIEWIT CONTACT	STATUS
Tampa Progressive Infrastructure Plan to Ensure Sustainability (PIPES)	Tampa, FL	City of Tampa	Joseph.Pescatore@kiewit.com	Awarded
OUC Robinson Street 230kV Underground Transmission	Orlando, FL	Orlando Utility Commission	Andrew.Wilkins@kiewit.com	Awarded
GOAA BP-195 Vaults	Orlando, FL	GOAA	David.Crane@kiewit.com	Awarded
LYNX Operations Center (LOC) Repairs	Orlando, FL	GOAA	Krysten.Wilkerson@kiewit.com	Awarded
GOAA Horizontal Construction W462	Orlando, FL	GOAA	Sarah.Schultz@kiewit.com	Awarded
Central Florida Rail Corridor (CFRC) Capital Improvements	Orlando, FL	FDOT – District 5	Sarah.Schultz@kiewit.com	Awarded

KIEWIT INFRASTRUCTURE SOUTH CO

UPCOMING PROJECTS

PROJECT	LOCATION	OWNER	KIEWIT CONTACT	STATUS
Orlando International Airport, BP-498 Taxiway G&H Rehab	Orlando, FL	GOAA	KSCORL-EST@kiewit.com	Not Yet Awarded
Lonnie Miller Park Ash Removal	Jacksonville, FL	City of Jacksonville	KSCORL-EST@kiewit.com	Not Yet Awarded
Jacksonville Airport C-877 Concourse B Apron & Taxiway	Jacksonville, FL	Jacksonville Aviation Authority	KSCORL-EST@kiewit.com	Due 5/7
FDOT T2959 US-1 Over Sebastian River	Jacksonville, FL	FDOT	KSCORL-EST@kiewit.com	Due 5/22
Blount Island Marine Corp Support Facility, P021 Lighterage Wharf And Small Craft Facility	Jacksonville, FL	Naval Facilities Engineering Command	KSCORL-EST@kiewit.com	Due 5/28

KIEWIT INFRASTRUCTURE SOUTH CO

UPCOMING PROJECTS

PROJECT	LOCATION	OWNER	KIEWIT CONTACT	STATUS
US Army Corp Of Engineers Spillway S-355W	Miami-Dade County, FL	US Army Corp of Engineers – Jacksonville District	KSCORL-EST@kiewit.com	Due 7/1
Lena Road (North of 44th Ave & East of Sr64) Improvements	Bradenton, FL	Manatee County	Abby.Conner@kiewit.com	Not Yet Awarded
Lorraine Road (South of 59th Cir/Ave East to SR 64 Roundabout) Improvements	Bradenton, FL	Manatee County	Abby.Conner@kiewit.com	Not Yet Awarded

Visit the Infrastructure South station to learn about project scope details and subcontractor bid opportunities!



OPPORTUNITIES OVERVIEW

KIEWIT WATER FACILITIES FLORIDA

KIEWIT CENTRAL FLORIDA
SUBCONTRACTOR/SUPPLIER OUTREACH

CURRENT BID OPPORTUNITY: IRON BRIDGE REGIONAL WATER RECLAMATION FACILITY GRIT REMOVAL SYSTEM PROJECT

Kiewit is currently soliciting bids from firms interested in professional services, construction, site services, and supply opportunities on the project.

- **Project:** Iron Bridge Regional Water Reclamation Facility Grit Removal System Project
- **Location:** Orlando, FL
- **Owner:** City of Orlando
- **Scope:** Project includes installation of a new grit removal structure with a mixing channel and RAS blending box. Other scopes of work include erosion control, electrical, sawcutting & core drilling, flatwork, rebar, signage, demolition, asphalt paving/milling, storm/sanitary sewer utilities.
- **Contact:** Alec.Hazelwood@Kiewit.com

Subcontractor Bids due to Kiewit May 8, 2024 by 5PM EDT

CURRENT BID OPPORTUNITY: IRON BRIDGE REGIONAL WATER RECLAMATION FACILITY GRIT REMOVAL SYSTEM PROJECT

ANTICIPATED SUBCONTRACT/SUPPLIER OPPORTUNITIES INCLUDE:

Professional Services:

- Admin Assistant
- Compaction Testing
- Material Testing
- Quality Manager
- Safety Manager
- Safety Training
- Scheduler
- Survey

Construction:

- Asphalt Paving/Milling
- Clear & Grub

- Coatings/Painting
- Electrical
- Erosion Control
- Excavation
- Flatwork
- Hydrovac
- Misc. Civil (sidewalk, Curb & Gutter)
- Rebar/Steel Furnish & Install
- Roadway Demolition
- Sawcutting & Core Drilling

- Seeding, Sodding, & Landscaping
- Storm/Sanity Sewer Utilities
- Structure Concrete
- Traffic Control/Temp. Roads

Site Services:

- Dumpsters
- Street Sweeping
- Janitorial Services
- Portable Toilets

Supply:

- Aggregates
- Concrete Ready Mix
- Electrical Supply
- Heavy Equipment Rental
- Hourly Trucking
- Misc. Piping Supply
- Rebar Supply
- Signage

For a full list of bid opportunities and scope package details, visit: bit.ly/Kiewit-IronBridgeBids

KIEWIT WATER FACILITIES FLORIDA

CURRENT & UPCOMING PROJECTS

PROJECT	LOCATION	OWNER	KIEWIT CONTACT	STATUS
Northwest Water Reclamation Facility (NWWRF) North Aeration Basin Improvements	St. Petersburg, FL	City of St Petersburg	Seth.Reed@kiewit.com	Awarded
Washington Terrace Pump Station Storage Tank Valves Replacement	St. Petersburg, FL	City of St Petersburg	Seth.Reed@kiewit.com	Awarded
Iron Bridge Regional Water Reclamation Facility (IBRWRF) Clarifier Mechanism Replacement Project	Orlando, FL	City of Orlando	Nick.Monroe@kiewit.com	Not Yet Awarded

Visit the Water Facilities station to learn about project scope details and subcontractor bid opportunities!



WORKING WITH KIEWIT

KIEWIT CENTRAL FLORIDA
SUBCONTRACTOR/SUPPLIER OUTREACH

WHAT DOES IT TAKE TO WORK WITH US?

We evaluate companies on different criteria based on specific project requirements. This may include, but is not limited to:

- Safety performance
- Proven quality
- Certification
- Insurance and bonding capability
- On-time performance
- Years in business
- Reputation
- Past performance with Kiewit or Client
- Value-added products or services

SAFETY REQUIREMENTS

We take seriously our responsibility to keep each other and the public safe on our jobs. Our commitment to safety is demonstrated by:

- Craft and staff collaboration to lead safety efforts on our projects.
- Site-specific orientations and trainings to prepare all team members for the work.
- Hazard analysis requirement before any operation can begin and safety meeting with foremen and crews at start of each shift.
- Project safety inspection tours and assessments to identify areas for improvement and best practices.



DIVERSITY AND NONDISCRIMINATION

Rooted by our corporate core values, Kiewit is committed to inclusive employment and business practices that reflect equity, respect, and accountability.

- Respectful behavior extends to everyone in the company, as well as prospective employees, subcontractors, vendors and clients.
- We believe in an inclusive environment and community.

➤ **KIEWIT HAS ZERO TOLERANCE FOR DISCRIMINATION OR HARASSMENT.**





NEXT STEPS

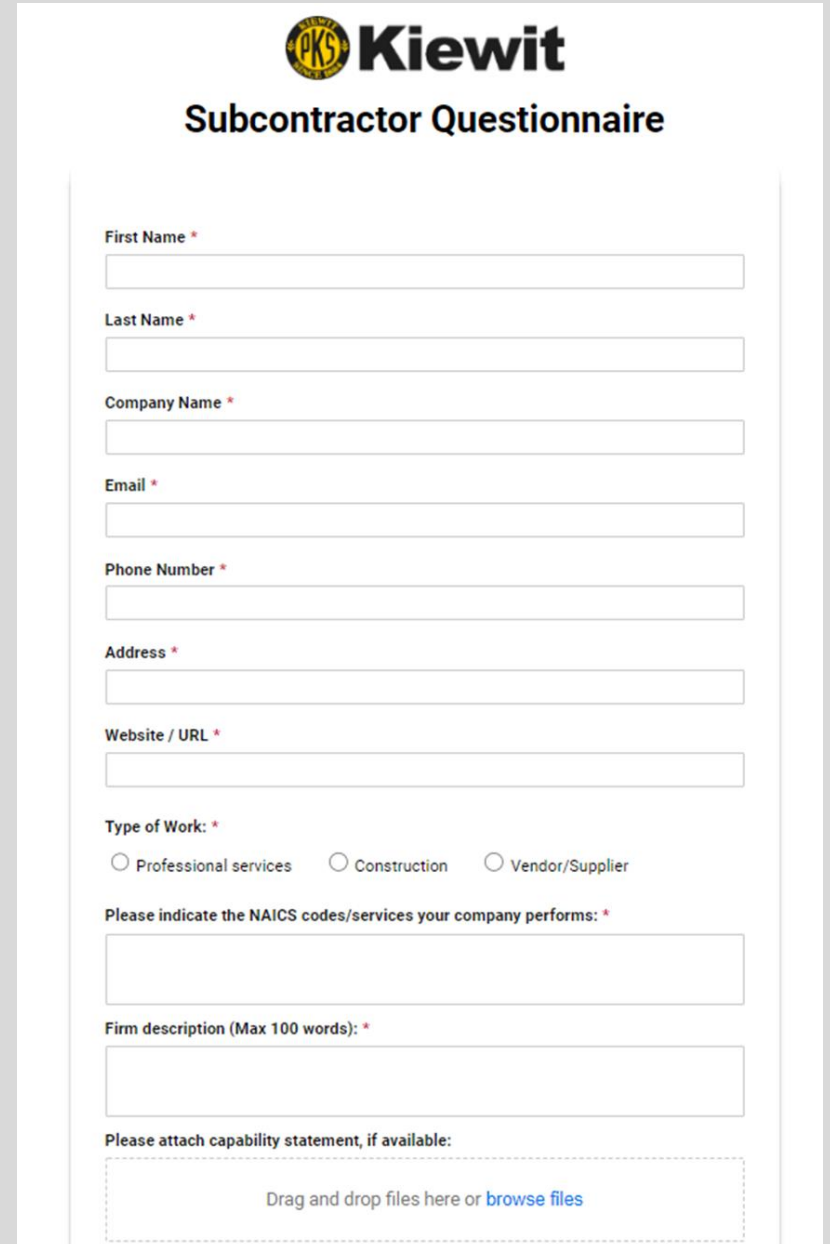
KIEWIT CENTRAL FLORIDA
SUBCONTRACTOR/SUPPLIER OUTREACH

NEXT STEPS: JOIN OUR DATABASE

STEP 1:

Complete our **Subcontractor Questionnaire** to join our mailing list and help us understand your capabilities and bidding interests.

After completing our Subcontractor Questionnaire, you will be added to our database.



The image shows a screenshot of the Kiewit Subcontractor Questionnaire form. At the top, there is the Kiewit logo (a circular emblem with 'PKS' inside) and the text 'Kiewit Subcontractor Questionnaire'. The form contains several input fields and a radio button group:

- First Name *
- Last Name *
- Company Name *
- Email *
- Phone Number *
- Address *
- Website / URL *
- Type of Work: *
 - Professional services
 - Construction
 - Vendor/Supplier
- Please indicate the NAICS codes/services your company performs: *
- Firm description (Max 100 words): *
- Please attach capability statement, if available:
 - Drag and drop files here or [browse files](#)



NEXT STEPS: JOIN OUR BIDDERS LIST

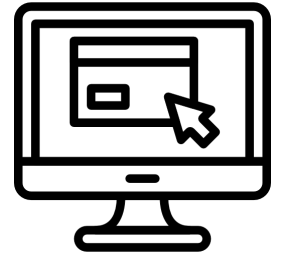
STEP 2:

Sign-up for **BuildingConnected** to be added to our bidder's list!

- Create an account with Building Connected
<https://app.buildingconnected.com/create-account>
- Follow this link to see public Kiewit projects:
<https://app.buildingconnected.com/public/545c695dc26ca11600879dd8>

SOLICITATION COMMUNICATIONS

- Notification via B2gNow to targeted NAICS codes in certified database
- Bid invitations and communications issued via BuildingConnected
- Direct email to project mailing list & scope specific bidders list
- Notification to community organizations
- Announcement on website





RESOURCES AND ASSISTANCE

KIEWIT CENTRAL FLORIDA
SUBCONTRACTOR/SUPPLIER OUTREACH

RESOURCES AND ASSISTANCE

VIRTUAL TECHNICAL ASSISTANCE HUB RESOURCES TO HELP YOU GET "BID-READY!"

Click on topics below to access resources and training!

ACCOUNTING

- [Article: Construction Accounting 101 \(Foundation Software\)](#)
- [Template: Balance Sheet Sample \(LouisianaSBDC\)](#)
- [Template: Income Statement Sample \(LouisianaSBDC\)](#)
- [Webinar: 7 Best Tax Write-Offs for Small Business & Self Employed to Cut Your Taxes \(FedAccess\)](#)
- [Webinar: Small Business Tax Workshop Series \(IRS\)](#)

ALTERNATIVE DELIVERY

- [Article: The Emergence of Progressive Design Build \(DBIA\)](#)
- [PDF: Primer Progressive Design Build \(DBIA\)](#)

BACK TO BASICS

- [PDF: Business Plan Template \(SCORE\)](#)
- [PDF: Guidelines for Business Plan Submissions \(ST. Bernard\)](#)
- [Webinar: Developing Your Marketing Plan \(SCORE\)](#)
- [Webinar: Registering New Entities for Government Contracts \(SAM\)](#)
- [Website: NAICS & SIC Identification Tools \(USMCA\)](#)
- [Website: North American Industry Classification System NAICS \(Census\)](#)
- [Webinar: 10 steps to start your business - Small Businesses Administration \(SBA\)](#)

BONDING

- [Article: Surety Bonds for Small Business \(Forbes\)](#)
- [PDF: AGC Surety Claims Guide \(AGC\)](#)
- [PDF: How to Obtain Surety Bonds \(SIO\)](#)
- [PDF: The Importance of Surety Bonds In Construction \(SIO\)](#)
- [Webinar: SBA Surety Bonds for Small](#)

- [Website: Surety bonds \(SBA\)](#)

BUSINESS DEVELOPMENT

- [Article: How to Write a Capability Statement: Guide & Sample for Contractors \(Foundation Software\)](#)
- [Webinar: Find Government Contracts to Bid On \(SAM\)](#)
- [Webinar: Find Your Target Customers \(FedAccess\)](#)
- [Webinar: How to Write a Proposal to the Government Step-by-Step \(FedAccess\)](#)
- [Webinar: How to Write a Winning Capability Statement \(FedAccess\)](#)
- [Webinar: System for Award Management/Tips for Registering \(SAM\)](#)
- [Webinar: The 4 Stages of Winning \(and Getting Paid for\) a Government Contract \(FedAccess\)](#)
- [Webinar: Your 1st Government Contract \(FedAccess\)](#)

CERTIFICATION

- [PDF: DBE Application Tripwires \(USDOT\)](#)
- [Webinar: Federal Government Certifications for Small Business Owners \(FedAccess\)](#)
- [Website: Business Certifications \(LouisianaSBDC\)](#)

CONTRACTS

- [Article: Contract Review Reminders \(CE\)](#)
- [Webinar: Contract Types Simplified: Fixed-Price, Time-and-Materials, and Cost-Plus \(FedAccess\)](#)
- [Webinar: How to Read a Federal Government Solicitation for a Contract RFP/RFQ \(FedAccess\)](#)
- [Webinar: Which Parts of the Federal Acquisition Regulation Matter? \(FedAccess\)](#)

EMERGING TECHNOLOGY

- [Article: The Future and Limitations of](#)

- [Article: Use Tech Inclusive and Efficient](#)
- [Website: Best Practices for Cybersecurity \(Lo](#)

ESTIMATING

- [Webinar: Price to Win \(FedAccess\)](#)
- [Webinar: Constructive Estimating \(C](#)

HR

- [Article: What is the Business Health Index](#)
- [Webinar: Employee Retention Overview](#)
- [Webinar: HR Best Practices \(ROUTE\)](#)

RESOURCES FOR SMALL BUSINESS OWNERS

- [Article: What is the Business Health Index](#)
- [Webinar: Employee Retention Overview](#)
- [Webinar: HR Best Practices \(ROUTE\)](#)

INSURANCE

- [Webinar: Contract Review \(Norcal PTAC\)](#)

OCIP

- [Article: Construction Programs \(CE\)](#)
- [Article: OCIP And Overview \(CE\)](#)

PREVAILING WAGE

- [PDF: Prevailing Wage Seminar \(DOL\)](#)
- [Webinar: Completing a Certified Payroll Report \(Power Summit\)](#)

SUBCONTRACTOR & SUPPLIER DIVERSITY AT KIEWIT

ORGANIZATIONS AND RESOURCES FOR SMALL, LOCAL, & DIVERSE BUSINESSES IN CENTRAL FLORIDA

Scan QR Code with your phone to access technical assistance resources and organizations



Kiewit is invested in the success of our diverse partners and subcontractors. We are committed to providing resources, information, and support to local, small, and diverse businesses seeking opportunities on upcoming projects in the region. Scan the QR code above to visit our website for a full list of organizations and links to the resources listed.

FEDERAL

- U.S. DOT Office of Small and Disadvantaged Business Utilization (OSDBU)
- U.S. Environmental Protection Agency
- U.S. Department of Commerce, Minority Business Development Agency
- U.S. Department of Veteran Affairs
- U.S. Department of Homeland Security
- U.S. Small Business Administration (SBA)
- U.S. Department of Transportation

- National Association of Minority Contractors (NAMC)
- National Black MBA Association, Inc. - Central Florida Chapter
- Orlando Economic Partnership
- Prospera
- SCORE - Orlando
- The Florida Small Business Development Center (SBDC)
- The National Entrepreneur Center
- University of Central Florida (UCF) - Business Incubation Program
- Veterans Entrepreneurship Initiative
- Women's Business Development Council of Florida (WBDC)

Need Assistance?

Stop by the Resources and Information station!

- Florida State Minority Supplier Development Council (FSMSDC)
- Greater Haitian American Chamber of Commerce (GHACC)
- GrowFL
- Hispanic Chamber of Metro Orlando
- Jim Moran Institute for Global Entrepreneurship
- National Association of Women in Construction (NAWIC)
- National Association of Women Business Owners (NAWBO)
- Pinellas County Economic Development (PCED)
- Pinellas County - Small Business Enterprise Program
- SCORE - Pinellas County
- SCORE - Tampa
- Small Business Development - Cleanwater
- Small Business Development Center
- St. Pete Innovation District - Small Business Development

KIEWIT IS COMMITTED TO MEETING OR EXCEEDING BUSINESS INCLUSION GOALS ON OUR PROJECTS.

We will maximize opportunities for local small and diverse firms by dividing work into economic feasible packages to ensure equitable and meaningful participation; actively seeking out diverse businesses; building upon new and existing subcontractor relationships; fostering development and growth of existing and potential diverse business partners; and partnering with community industry organizations focused on supporting small and diverse businesses.

Kiewit is an Equal Opportunity Employer.

Questions? Contact us at: BuildwithKiewitFlorida@Kiewit.com

- [Webinar: How to Set Up Your Profile \(FedAccess\)](#)
- [Why Diversity is the Key to Modern Business Success \(WBENC\)](#)

SUBCONTRACTOR & SUPPLIER DIVERSITY AT KIEWIT

WORKING WITH KIEWIT CENTRAL FLORIDA

Kiewit has highly inclusive procurement and contracting practices designed to provide meaningful opportunities for diverse suppliers and subcontractors. Our goal is to identify and engage diverse businesses for a broad range of services to support project needs. We evaluate companies on different criteria based on specific project requirements.

This may include, but is not limited to:

WE'RE BUILDING MORE THAN PROJECTS

Kiewit believes in partnering and investing in the local and diverse businesses and workforce in the communities where we work and live.

- As a company, we are committed to maximizing opportunities through:
- Offering training and mentorship to foster development and growth of existing and potential diverse business partners
 - Partnering with community and industry organizations focused on supporting small and diverse businesses
 - Building upon new and existing subcontractor and supplier relationships to foster long-term partnerships
 - Investing and participating in local training and apprenticeship programs to create a pipeline of local talent for sustainable careers in construction

GET CONNECTED FOR OPPORTUNITIES!

1. **SCAN THE QR CODE**
To receive an emailed link to complete our [Subcontractor Questionnaire](#)
2. Access the email to complete the Subcontractor Questionnaire to help us understand your capabilities and bidding interests!

Questions? Contact us at: BuildwithKiewitFlorida@Kiewit.com

JOIN OUR BIDDERS LIST!

After completing the Subcontractor Questionnaire, create an account with BuildingConnected at: <https://app.buildingconnected.com/create-account>

- Kiewit will notify firms of open solicitations/opportunities via direct email (to database), B2Gnow, BuildingConnected, our project website, and various local publications.
- Solicitation notices will include targeted scopes, qualifications sought, and submittal instructions.

VIEW BIDDING OPPORTUNITIES WITH KIEWIT:
lead.me@KiewitOpps

WE'RE BUILDING MORE THAN INFRASTRUCTURE

Kiewit maximizes opportunities for local DBE firms through:

- Dividing work into economically feasible packages to ensure equitable and meaningful participation
- Actively seeking out diverse businesses that will bring additional value to our projects
- Building upon subcontractor relationships to foster long-term partnerships
- Fostering the development and growth of existing and potential diverse business partners
- Partnering with community and industry organizations focused on supporting small and diverse businesses



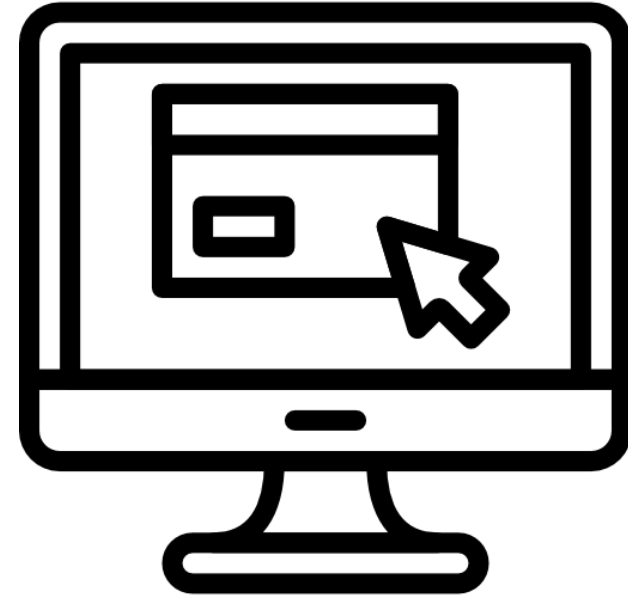
EQUITY • INCLUSION • OPPORTUNITY • GROWTH

GET CONNECTED. STAY CONNECTED.



Email:

BuildwithKiewitFlorida@kiewit.com



Visit our website:

www.kiewit.com/MovingFloridaForward

STATIONS AND NETWORKING

- Information and Resources
- Kiewit Infrastructure South Co Opportunities
- Kiewit Water Facilities Florida
- Database Sign-up