

VIRTUAL TECHNICAL ASSISTANCE HUB

RESOURCES TO HELP YOU GET “BID-READY!”



Click on topics below to access resources and training!

ACCOUNTING

- [Article: Construction Accounting 101 \(Foundation Software\)](#)
- [Template: Balance Sheet Sample \(LouisianaSBDC\)](#)
- [Template: Income Statement Sample \(LouisianaSBDC\)](#)
- [Webinar: 7 Best Tax Write-Offs for Small Business & Self Employed to Cut Your Taxes \(FedAccess\)](#)
- [Webinar: Small Business Tax Workshop Series \(IRS\)](#)

ALTERNATIVE DELIVERY

- [Article: The Emergence of Progressive Design Build \(DBIA\)](#)
- [PDF: Primer Progressive Design Build \(DBIA\)](#)

BACK TO BASICS

- [PDF: Business Plan Template \(SCORE\)](#)
- [PDF: Guidelines for Business Plan Submissions \(ST. Bernard\)](#)
- [Webinar: Developing Your Marketing Plan \(SCORE\)](#)
- [Webinar: Registering New Entities for Government Contracts \(SAM\)](#)
- [Website: NAICS & SIC Identification Tools \(USMCA\)](#)
- [Website: North American Industry Classification System NAICS \(Census\)](#)
- [Webinar: 10 steps to start your business - Small Businesses Administration \(SBA\)](#)

BONDING

- [Article: Surety Bonds for Small Business \(Forbes\)](#)
- [PDF: AGC Surety Claims Guide \(AGC\)](#)
- [PDF: How to Obtain Surety Bonds \(SIO\)](#)
- [PDF: The Importance of Surety Bonds In Construction \(SIO\)](#)
- [Webinar: SBA Surety Bonds for Small Businesses \(SBA\)](#)

- [Website: Surety bonds \(SBA\)](#)

BUSINESS DEVELOPMENT

- [Article: How to Write a Capability Statement: Guide & Sample for Contractors \(Foundation Software\)](#)
- [Webinar: Find Government Contracts to Bid On \(SAM\)](#)
- [Webinar: Find Your Target Customers \(FedAccess\)](#)
- [Webinar: How to Write a Proposal to the Government Step-by-Step \(FedAccess\)](#)
- [Webinar: How to Write a Winning Capability Statement \(FedAccess\)](#)
- [Webinar: System for Award Management Tips for Registering \(SAM\)](#)
- [Webinar: The 4 Stages of Winning \(and Getting Paid for\) a Government Contract \(FedAccess\)](#)
- [Webinar: Your 1st Government Contract \(FedAccess\)](#)

CERTIFICATION

- [PDF: DBE Application Tripwires \(USDOT\)](#)
- [Webinar: Federal Government Certifications for Small Business Owners \(FedAccess\)](#)
- [Website: Business Certifications \(LouisianaSBDC\)](#)

CONTRACTS

- [Article: Contract Review Reminders \(CE\)](#)
- [Webinar: Contract Types Simplified: Fixed-Price, Time-and-Materials, and Cost-Plus \(FedAccess\)](#)
- [Webinar: How to Read a Federal Government Solicitation for a Contract RFP/RFQ \(FedAccess\)](#)
- [Webinar: Which Parts of the Federal Acquisition Regulation Matter? \(FedAccess\)](#)

EMERGING TECHNOLOGY

- [Article: The Future and Limitations of Emerging Technology in Construction \(CE\)](#)

- [Article: Use Technology to Create an Inclusive and Effective Culture \(CE\)](#)

- [Website: Best Practices for IT & Cybersecurity \(LouisianaSBDC\)](#)

ESTIMATING

- [Webinar: Price to Win and Price to Profit \(FedAccess\)](#)
- [Webinar: Construction Cost Estimating \(ConstructIQ\)](#)

HR BEST PRACTICES

- [Article: Best Small Business Health Insurance Providers & Plans \(eHealth\)](#)
- [Article: Diversity in Construction Seven Tips for Successful DEI Programs \(CE\)](#)
- [Article: Do Small Businesses Need Workers Compensation Insurance? \(eHealth\)](#)
- [Article: Employee Benefits \(AIA\)](#)
- [Article: The Complete Guide To Human Resources For Small Business \(When I Work\)](#)
- [Article: What is the Average Cost of Small Business Health Insurance? \(eHealth\)](#)
- [Webinar: Employee Recruitment and Retention Overview \(SBA\)](#)
- [Webinar: HR Best Practices and Laws to Consider \(ROUTE\)](#)

INSURANCE

- [Webinar: Contractor's Insurance Programs \(Norcal PTAC\)](#)

OCIP

- [Article: Construction Wrap Up Insurance Programs \(CE\)](#)
- [Article: OCIP And CCIP Insurance Overview \(CE\)](#)

PREVAILING WAGE

- [PDF: Prevailing Wage Seminar \(DOL\)](#)
- [Webinar: Completing a Certified Payroll Report \(Power Summit\)](#)

- [Webinar: Federal Prevailing Wage \(DBE Advantage\)](#)

- [Webinar: Prevailing Wage Requirements for Construction Contracts \(Caltrans\)](#)

PROJECT LABOR AGREEMENTS

- [PDF: What is a Project Labor Agreement? \(Construction Academy\)](#)
- [Webinar: Minimum Wage Requirements \(USDOL\)](#)

QUALITY

- [PDF: Design Development Quality Management Phase Checklist \(AIA\)](#)

RISK MANAGEMENT

- [Article: Manage the Top Three Risks Contractors Face Today \(CE\)](#)
- [Article: Risk Management \(AIA\)](#)
- [Webinar: Managing Risk in High-Hazard Sectors \(WorkSafeBC\)](#)

SAFETY

- [Article: Safety Plan Template \(OSHA\)](#)
- [Article: Toolbox Talks Safety Meetings \(OSHA\)](#)
- [PDF: Roadway Safety Awareness Program \(USDOT\)](#)
- [PDF: Safety Training Requirements \(OSHA\)](#)
- [PDF: Small Business Safety and Health Handbook \(OSHA\)](#)
- [Webinar: Construction Safety \(OSHA\)](#)
- [Webinar: Safety in Construction Fall Hazards \(Alison\)](#)
- [Webinar: The Intersection of Culture, Safety and Total Human Health \(ABC TURNER\)](#)

TEAMING

- [Webinar: How to Set Up Your Profile \(FedAccess\)](#)
- [Why Diversity is the Key to Modern Business Success \(WBENC\)](#)